

COURSES TAUGHT AT THE INSTITUTE OF LIFELONG LEARNING

	CODE	TITLE OF THE COURSE	SEMESTER	ECTS
1	<u>CS - AJ</u>	Basic of Communication Skills	W or S	3
2	<u>CO-AJ</u>	Coaching	S	4
3	HE-AJ	History of Education	W or S	3
4	ER - AJ	Introduction to Educational Research	W or S	4
5	<u>PB - AJ</u>	Psychology in business relations	W or S	4
6	SJ - AJ	Social Psychology	W or S	4

Instructions

- Please be careful with selecting courses. "W" stands for winter semester, which is semester from September to February, and "S" stands for summer semester, which is semester from February to August.
- All courses are taught in the form of consultations and are intended for undergraduate students.



1. CS - AJ Basic of Communication Skills

Teacher: Mgr. Martin Pírko (Department of Social Science)

Semester: W or S

Hours of lectures/seminars per week: 1/0

ECTS Credits: 3

Aim of the course and learning outcomes: The aim of the course is for students to gain relevant theoretical knowledge in communications skills and enhance their own communication skills under supervision of trained counsellor. Course will be conducted in individual (or small group) consultations and it will require reading and writing texts concerning communication skills (in English) and other practical preparations for consultations (various ways of self-checking and self-reporting).

Course content:

- 1. Interview Skills
- 2. Active Listening and Empathy Training
- 3. Argumentation
- 4. Skills concerning providing and receiving feedback
- 5. Assertive communication skills

2. CO-AJ Coaching

Teacher: Mgr. David Kryštof, Ph.D., PCC (Department of Social Science)

Semester: S

Hours of lectures/seminars per week: 1/0

ECTS Credits: 4

Aim of the course and learning outcomes: The aim of the course is to teach the participants the basics of the coaching approach and to support their competences defined by the largest federation of coaches - the International Coach Federation. Attention will be focused both on the coach's personality and the development possibilities of the other person. Participants will learn how to practically conduct a coaching conversation, how to support another person in the learning process, how to communicate effectively with another person and how to support them in their growth. The course will be realized in small groups, or individually by consultations.

- 1. Ethical Practice
- 2. Embodies a Coaching Mindset
- 3. Establishes and Maintains Agreements
- 4. Cultivates Trust and Safety
- 5. Maintains Presence
- 6. Listens Actively
- 7. Evokes Awareness
- 8. Facilitates Client Growth



3. HE-AJ History of Education

Teacher: Mgr. et Mgr. Michal Šimáně, Ph.D.

Semester: W or S

Hours of lectures/seminars per week: 1/0

ECTS Credits: 3

Aim of the course and learning outcomes: The aim of the course is to provide an overview of the development of education and pedagogical thinking throughout history. Specifically, from the times of oriental despotism (ancient Sumer, Egypt), ancient Greece and Rome through the Middle Ages to the period of totalitarian regimes of the 20th century. Part of the subject will also be an excursion into the methodology of historical-pedagogical research focused on sources of historical research and institutions preserving these sources about the past, as well as on methods and approaches of researching the history of pedagogy, such as the history of everyday life, oral history or visual history. The subject will be based on the reading of English scholarly texts followed by discussion and the preparation of an essay on a chosen topic from the history of education.

- 1. Sources of historical-pedagogical research
- 2. Methods and approaches of historical-pedagogical research
- 3. The history of education in oriental despotisms
- 4. History of education in ancient Greece and Rome
- 5. Medieval education, chivalric education, establishment of universities
- 6. The beginnings of schooling and the development of mass education
- 7. Education during totalitarian regimes



4. ER - AJ Introduction to Educational Research

Teacher: Mgr. et Mgr. Michal Šimáně, Ph.D.

Department of Social Science

Semester: W or S

Hours of lectures/seminars per week: 1/1

ECTS Credits: 4

Aim of the course and learning outcomes: Introduction to the problem of scientific work and pedagogical research; specificity of quantitative, qualitative and mixed research design; gaining information about basic research technics used in pedagogical research; development of skills connected with data analysis and interpretation and writing research report.

- 1. Aims of pedagogical researches; science and scientific theories, scientific work in accordance with findings making
- 2. Chronology of scientific work and scientific research; its periods and characteristics
- 3. Information research preparation and research project
- 4. Research problem
- 5. Types of researches in pedagogy; quantitative and qualitative research, their theory and methodology
- 6. Quantitative research (types of parameters, hypotheses, research file, validity and reliability of research instrument, research methods used in quantitative research and their specifies, data processing and interpretation)
- 7. Qualitative research (criterions for qualitative research, designs of qualitative research, methods of data gaining, analysis of qualitative data)
- 8. Writing research report



5. PB - AJ Psychology in business relations

Teacher: Mgr. Martin Pírko

Department of Social Science

Semester: W or S

Hours of lectures/seminars per week: 1/1

ECTS Credits: 4

Aim of the course and learning outcomes: This course suppose prepare students for successful behavior in business, develop their competence and successful merchant seller skills.

Course content:

- 1. Psychology in business
- 2. Strategy and tactics of business conduct
- 3. Phases of trade negotiations
- 4. Business behavior
- 5. Business Communications
- 6. Presentation in the course of trade
- 7. Ethics and etiquette in business
- 8. Psychology of personal selling
- 9. Preparation of sale
- 10. Sale
- 11. Customer Care
- 12. Success and failure in sales

6. SJ - AJ Social Psychology

Teacher: Mgr. Martin Pírko

Department of Social Science

Semester: W or S

Hours of lectures/seminars per week: 1/1

ECTS Credits: 4

Aim of the course and learning outcomes: The aim is to provide students with basic knowledge in the field of social psychology relating to the education of secondary school students.

- 1. Social Psychology (allowance 2/2)
- 2. Methods of Social Psychology (allowance 4/4)
- 3. Socialization (allowance 4/4)
- 4. Social perception (allowance 4/4)
- 5. Social groups (allowance 6/6)
- 6. Social psychology of family (allowance 4/4)
- 7. Social psychology of teaching and school (allowance 4/4)